

BUSINESS OPPORTUNITIES IN ROMANIA'S ENERGY INDUSTRY



Romania has multiple deposits of deep-sea offshore gas resources with great potential that are in the pre-liminary stages of being developed. The emerging offshore gas industry in Romania represents major opportunities for business in the upstream, midstream and downstream oil and gas sectors.

BUSINESS OPPORTUNITIES

Opportunities include:

ONSHORE

- ✓ The construction of pipelines and other related services
- ✓ Development and modernization of the Natural Gas Corridor: Bulgaria - Romania - Hungary – Austria
- ✓ Building of storage facilities (with a growing need for underground storage facilities)
- ✓ New companies to sell to the local consumer gas and electricity after 2017/2018

OFFSHORE

- ✓ Developing offshore natural gas deposits
- ✓ Contracting for upgrading of gas transportation



MARGETSON VAN 'T ZELFDE & CO

Offshore (Energy) is one of the particular areas of expertise of Margetson Van 't Zelfde & Co. Our clients consist of larger and smaller contractors, ship owners and other service providers. We occasionally act for operators. Our services include:

- ✓ Negotiating, advising on and drafting all types of contracts in the offshore industry e.g.: EPCI, EPC, T&I contracts, ROV contracts, Charterparties, Ship sale and purchase agreements, Pre-bid agreements, Joint Venture / Shareholder agreements, NDA's / CFA's PCG's, Performance Bonds Etc.
- ✓ Supporting clients with tenders, drafting tables of contractual qualifications.
- ✓ Working with the LOGIC, FIDIC and BIMCO suites of contracts on a regular basis, as well as with in-house contracts of various oil companies and large contractors.
- ✓ Litigation and arbitration of disputes under and in connection with such contracts.
- ✓ Contract management consultancy

BG & PARTNERS LEGAL AND CONSULTANCY SERVICES

With a comprehensive understanding of the Romanian business environment and legal sphere BG & Partners provides for consultancy, market-entry support and legal advice. The services include:

- ✓ Identifying the necessary business partners and opportunities
- ✓ Facilitating the market-entry procedures
- ✓ Funding schemes access
- ✓ Due diligence process
- ✓ Establishment & Post-establishment assistance
- ✓ Networking and building channel services

CONTACT



Please contact us if you would like to discuss further how we can assist you.

MARGETSON VAN 'T ZELFDE & CO

MARGETSON VAN 'T ZELFDE & CO

Nigel Margetson
Willemskade 18-b
Rotterdam, 3016 DL
The Netherlands
M: + 31 6 144 177 65
E: nigel@margetsonlaw.nl
W: www.margetsonlaw.nl



BG & PARTNERS

Brindusa Gritu
Javastraat 40
The Hague, 2585AP
The Netherlands
M: + 31 6 525 954 00
E: brindusa.gritu@bgandpartners.nl
W: bgandpartners.nl

